



# EXPERIENCE

## LENCORE

Manufacturer. Innovator. Leader.  
Providing Global Solutions for Speech Privacy,  
Comfort, Communications & Mass Notification

# PEOPLE MATTER

At Lencore, we transform environments that change people's lives by providing more privacy, greater comfort and improved safety.

We engineer and build system solutions for Mass Notification and Emergency Communications (MNEC), Sound Masking, Paging and Audio with applications in a variety of industries.

We envision a world where the workplace is safer and more productive. Where communication is instantaneous and clear. Where the environment is as ideal for individual work and group collaboration.

We enable comfort and peace of mind by providing the finest acoustical environments, speech privacy and mass notification solutions.

We innovate and push the boundaries of technologies to deliver superior systems and services because we understand the uniquely human side of technology, how it connects us and enriches our lives.

We strive for excellence in all that we do, whether it's educating the market, or engineering the next big thing, our customers are always our priority.



## LEADING THE WAY

## INNOVATION

To innovate is a core principle of Lencore's culture. At Lencore, we leverage the height of available technology to introduce our customers to superior products and new quality experiences. We believe that constant advancement surpasses inertia and we endlessly reinvest in research and development to better understand and create environments, market conditions and advanced technologies.

## PERFORMANCE

Since 1990, Lencore has been working on improving the spaces we work in, providing better sound quality, comfort, user experience and life safety with superior systems. Lencore values the importance of collaboration and concentration. Our systems facilitate people's ability to better communicate by improving their work environments. Lencore has installed our engineered system solutions for tens of thousands of companies in hundreds of millions of square feet across the U.S. and around the world.

## CUSTOMER EXPERIENCE

100% customer satisfaction, 100% of the time. This is one of Lencore's fundamental goals because we believe that every one of our customers deserves superior products and quality experiences. We strive every day to exceed the expectations that our customers, employees, representatives and suppliers have for us. This primary objective fuels our drive for perfection and our pursuit of providing the best customer experience possible with our products, people, services and partners.

## EDUCATION

At Lencore, we pride ourselves on our ability to understand our ever-changing environment and to drive change for the better by contributing thought leadership. We are committed to sharing our knowledge so that decision makers can better determine solutions for their needs, because we believe that, together, we have the power to drive progress. In fact, by identifying and simplifying the most relevant performance criteria for them, we have assisted thousands of companies in focusing on improving what matters most.

## THE RIGHT SOLUTION

### SOUND MASKING

To improve productivity and comfort, Lencore sound masking systems create environments that promote collaboration and encourage creativity while reducing employee turnover, and can save thousands of dollars in construction costs.

### MASS NOTIFICATION

In certain situations and during emergency events, the dissemination of information is key to life safety. Messages must not only be seen and heard, they must be understood. Our systems address the four critical design elements for proper mass notification systems: reach, clarity, redundancy and reporting.

### PAGING, MUSIC & AUDIO

In order to enable clients to achieve multiple system functionality and an impressive return on investment, every Lencore system can be designed to include quality paging, music and other audio capabilities.

### TRAINING & SUPPORT

We offer a variety of tiered training programs for clients, specifiers, key influencers, and dealers to help educate the market on our solutions as well as proper system design and to provide updates on key industry topics and trends.


Our dealers and our clients count on Lencore to provide them with the latest information and materials and we are proud to be considered a leading resource to the trades for information on speech privacy, acoustical comfort, LEED & Green Design, integrated technologies and mass notification.



**FOR PRIVACY,  
COMFORT & SAFETY,  
CHOOSE LENCORE.**

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**OUR LIST OF CLIENTS** is a virtual who's who of Fortune 100 companies. All of them believe in the importance of quality acoustics that improve the comfort, privacy and safety of their people. They have experienced how Lencore products can transform their business by making people more productive.

- Google
- Gates Foundation
- NCAA
- NASCAR
- Ernst & Young
- Hewlett Packard
- DreamWorks Studios
- Humana
- Kraft Foods
- Walt Disney World
- American Red Cross
- Dell Computers
- Gensler
- Humana
- MetLife
- HOK
- National Geographic
- Duane Morris
- Novartis
- Nissan
- Aegon
- Boeing
- AT&T
- Chevron
- Federal Reserve Bank
- United Health Group
- NBC
- Pepsi-Cola
- Wells Fargo
- Blue Cross/Blue Shield
- ABC
- Pitney Bowes
- Cisco Systems
- FoxTV
- General Electric
- Nationwide Insurance
- Eli Lilly
- Accenture
- UNC Hospital
- Ford Motor Company
- Deloitte & Touche
- Air National Guard
- Cirrus Logic
- Nokia
- Dow Jones
- Honeywell
- Walgreens
- Navy Federal Credit Union
- PNC
- Samsung
- Jacobs Engineering
- Cook Children's MOB